

Buncombe County
7/11/2010



*Absorption Rate
Report
(Residential Properties)

| PRICE RANGE | ACTIVE LISTINGS | PENDING | PENDING RATIO | 6 Month EXPIRED | 6 Month CLOSINGS | Avg Sales Price | ABSORPTION RATE | Diff | List/Sale% | AVG DOM |
|-------------------|-----------------|------------|---------------|-----------------|------------------|------------------|-----------------|-------------|--------------|------------|
| 0 - 74,999 | 57 | 18 | 31.6% | 80 | 52 | \$76,794 | 6.6 | -2.6 | 90.9% | 106 |
| 75,000 - 99,999 | 92 | 21 | 22.8% | 71 | 56 | \$88,023 | 9.9 | -4.7 | 96.1% | 116 |
| 100,000 - 124,999 | 184 | 17 | 9.2% | 144 | 71 | \$109,150 | 15.5 | -0.6 | 94.5% | 126 |
| 125,000 - 149,999 | 291 | 30 | 10.3% | 257 | 143 | \$132,631 | 12.2 | -2.2 | 95.8% | 155 |
| 150,000 - 174,999 | 292 | 36 | 12.3% | 267 | 131 | \$156,955 | 13.4 | -2.2 | 96.3% | 120 |
| 175,000 - 199,999 | 356 | 38 | 10.7% | 281 | 133 | \$179,344 | 16.1 | 1.4 | 94.6% | 155 |
| 200,000 - 249,999 | 478 | 49 | 10.3% | 379 | 196 | \$216,968 | 14.6 | -1.4 | 95.3% | 173 |
| 250,000 - 299,999 | 440 | 44 | 10.0% | 272 | 117 | \$261,312 | 22.6 | -0.3 | 94.7% | 185 |
| 300,000 - 349,999 | 275 | 30 | 10.9% | 178 | 78 | \$311,237 | 21.2 | -3.7 | 94.9% | 152 |
| 350,000 - 399,999 | 264 | 19 | 7.2% | 175 | 60 | \$354,236 | 26.4 | -4.6 | 93.9% | 171 |
| 400,000 - 449,999 | 175 | 19 | 10.9% | 99 | 34 | \$402,965 | 30.9 | -3.4 | 94.5% | 199 |
| 450,000 - 499,999 | 153 | 17 | 11.1% | 78 | 34 | \$452,695 | 27.0 | -8.8 | 94.3% | 154 |
| 500,000 - 599,999 | 161 | 11 | 6.8% | 101 | 27 | \$515,315 | 35.8 | -3.5 | 94.0% | 208 |
| 600,000 - 699,999 | 99 | 8 | 8.1% | 39 | 8 | \$607,246 | 74.3 | -2.3 | 94.1% | 319 |
| 700,000 - 799,999 | 81 | 8 | 9.9% | 44 | 7 | \$676,286 | 69.4 | 23.2 | 90.5% | 264 |
| 800,000 - 899,999 | 59 | 2 | 3.4% | 29 | 4 | \$801,415 | 88.5 | -1.5 | 92.9% | 349 |
| 900,000 - 999,999 | 66 | 2 | 3.0% | 26 | 5 | \$875,300 | 79.2 | 11.2 | 89.6% | 191 |
| 1 Million + | 249 | 2 | 0.8% | 113 | 20 | \$1,493,100 | 74.7 | 1.8 | 85.1% | 462 |
| TOTAL | 3772 | 371 | 9.8% | 2633 | 1176 | \$244,187 | 19.2 | -2.0 | 93.6% | 162 |

Keller Williams Asheville, NC 828-254-7253 <http://www.kellerwilliamsasheville.com/>

*Absorption Rate=# of months it would take for present inventory to sell based on the past 6 months sales averaged monthly