

PRICE RANGE	ACTIVE LISTINGS	PENDING	PENDING RATIO	6 Month EXPIRED	6 Month CLOSINGS	Avg Sales Price	ABSORPTION RATE	Diff	List/Sale%
0 - 74,999	47	9	19.1%	51	32	\$50,720	8.8	1.6	88.0%
75,000 - 99,999	78	17	21.8%	81	32	\$82,186	14.6	1.3	93.9%
100,000 - 124,999	124	15	12.1%	173	84	\$109,163	8.9	0.8	95.4%
125,000 - 149,999	232	36	15.5%	335	145	\$132,546	9.6	-0.6	96.4%
150,000 - 174,999	226	42	18.6%	287	171	\$157,160	7.9	-0.1	96.7%
175,000 - 199,999	276	47	17.0%	366	136	\$180,585	12.2	-1.0	95.8%
200,000 - 249,999	422	67	15.9%	570	183	\$214,730	13.8	-2.4	94.9%
250,000 - 299,999	331	32	9.7%	482	154	\$260,692	12.9	-1.8	94.7%
300,000 - 349,999	198	29	14.6%	321	71	\$309,389	16.7	-2.1	94.5%
350,000 - 399,999	202	24	11.9%	270	75	\$356,869	16.2	-1.2	94.3%
400,000 - 449,999	142	15	10.6%	149	50	\$402,178	17.0	0.3	94.7%
450,000 - 499,999	107	13	12.1%	183	34	\$445,048	18.9	1.2	93.6%
500,000 - 599,999	137	9	6.6%	192	34	\$513,651	24.2	-1.8	92.8%
600,000 - 699,999	76	3	3.9%	87	11	\$578,939	41.5	1.8	87.1%
700,000 - 799,999	68	4	5.9%	60	16	\$701,874	25.5	-10.5	91.3%
800,000 - 899,999	48	3	6.3%	45	11	\$783,619	26.2	-2.3	90.7%
900,000 - 999,999	55	2	3.6%	48	10	\$865,550	33.0	-11.3	89.3%
1 Million +	226	15	6.6%	160	19	\$1,385,869	71.4	-26.6	76.5%
TOTAL	2995	382	12.8%	3860	1268	\$418,376	14.2	-1.0	92.3%

Overall Median sales Price: \$199,000

*Absorption Rate=# of months it would take for present inventory to sell based on the past 6 months sales averaged monthly